JASGP inspires mutual curiosity, understanding, and collaboration between Japan and the Philadelphia region.

Vibrant connections Philadelphia Japan Transforming our worlds

1. Shofuso Japanese House and Garden
2. Subaru Cherry Blossom Festival
3. US-Japan Business and Public Policy Series
4. Japanese arts, business, and cultural programs

Kim Andrews
Executive Director

Aaron Dilliplane
Assoc. Director of Special Projects

Kara Petraglia
Assoc. Director of Development and Data Analytics

Sandi Polyakov
Head Gardener

James Webster
Visitor Services Supervisor

Derek Finn
Assoc. Director of Shofuso

Margo Jackson
Business Manager

Nicole Schaller
Education Manager

Katherine DiPierro
Marketing Coordinator
MISSION, VISION, AND STAFF LIST

EXECUTIVE REPORT

OUR HISTORY

PROGRAMS

FINANCIALS

SPONSORS AND SUPPORTERS

BOARD LIST

TABLE OF CONTENTS

Mission, Vision, and Staff List..........................  i
Executive Report...................................................  1
Our History............................................................  2
Programs.................................................................  3
Financials.................................................................  5
Sponsors and Supporters.........................................  7
Board List..................................................................  8
I’m proud to celebrate 60 years of Shofuso in West Fairmount Park, as it is the physical embodiment of the long friendship between Japan and Philadelphia. The Japan America Society of Greater Philadelphia invigorated Shofuso’s preservation and programming in recent years and will be using our ambitious 2018-2020 strategic plan to further the connections between Japan and Philadelphia.

Our supporters today represent the best of those connections and friendships, past, present, and future. They tie us back to Japan while helping us create authentic experiences and knowledge here in Philadelphia. We are grateful for their commitment to our shared mission.

JASGP works with partner organizations here and in Japan to develop excellent programming for our audience, funded by generous private donors, foundations, and corporations. With your continued support, JASGP will foster mutual understanding between Japan and the Philadelphia region for 60 more years.

Kim Andrews
Executive Director
Today’s Japan America Society of Greater Philadelphia (JASGP) emerged from an ambitious merger with the Friends of the Japanese House and Garden (FJHG) in 2016. FJHG was incorporated in 1982 for the preservation and promotion of Shofuso Japanese House and Garden. JASGP was founded in 1992 to promote business and cultural exchange between Japan and Philadelphia. By merging, two prominent Japanese cultural organizations combined to elevate and highlight Japanese art, business, and culture in the Philadelphia region and to strengthen the connections between Philadelphia and Japan.

In addition to producing our four major programs, we seek to engage regional Japanese-owned corporations and other businesses that engage with Japan as corporate members and sponsors, enriching economic connections between Philadelphia and Japan and supporting JASGP’s arts and cultural activities, especially the preservation of Shofuso.

Our long-term goal is to make Greater Philadelphia a national and international center for Japanese arts, business, and culture while highlighting and preserving Shofuso as the physical embodiment of friendship between Japan and Philadelphia.
Shofuso Japanese Cultural Center
38,000+ visitors
A historic Japanese house and garden representing friendship between Japan and Philadelphia, open for daily admission and guided tours. Our visitors come from:

Pennsylvania, New Jersey, Delaware 80%
Rest of United States 15%
International 5%

Subaru Cherry Blossom Festival
20,000+ attendees
A nine day festival centered at Shofuso culminating in an all-day celebration of traditional and contemporary Japan.

US-Japan Business & Public Policy Series
125 participants
Supporting economic connections between Philadelphia and Japan.

Art, business, and cultural programs
7,200+ participants
Seasonal festivals and markets, language classes, networking events, garden workshops, summer camp, school tours, tea ceremony demonstrations and lessons, traditional dance and music performances and classes, and history publications.

In 2017, we served over 65,000 people across our four programs.
FUNDERS
AGC Chemical Americas, LLC
Carpenter Foundation
CIGNA
Citizens Bank
Comcast
Japan Federation of Construction Contractors
KPMG LP
Morgan Lewis & Bockius LLP
Neubauer Family Foundation
Nonprofit Repositioning Fund
Pew Center for Arts and Heritage
Philadelphia Cultural Fund
Philadelphia Insurance Company/Tokio Marine
Pennsylvania Historical & Museum Commission (PHMC)
Rohto Mentholatum
Studio in a School
Subaru of America
The Japan Foundation Center for Global Partnerships
The Japan Foundation, Los Angeles
US-Japan Foundation
Walter Miller Trust
William Penn Foundation

PARTNER ORGANIZATIONS
Barnes Foundation & Arboretum
Chado Urasenke Tankokai Phila.
City of Kobe, Japan
City of Philadelphia
Fairmount Park Conservancy
Franklin Institute
Global Philadelphia
Historical Society of Pennsylvania
Ichifuji-Kai Dance
International House, Philadelphia
Japanese American Citizens League
Morris Arboretum

Nat’l Assoc of Japan America Societies
North American Japanese Garden Association
Philadelphia Museum of Art
Please Touch Museum
State of Pennsylvania
Tamagawa University, Machida, Japan
Temple University
University of Pennsylvania
Villanova University
Woodmere Museum of Art
JASGP has strong earned income from its many program and admission fees, which continue to grow more than 15% each year. After the one-time costs of the merger reduced our reserves, JASGP will rebuild a stronger cash position and increase our net assets to attain greater financial security in 2018 and beyond.

Annual Budget (2017) $1.1 million
Members (2017) 365
Employees 20+
Volunteers 100+
Japan America Society of Greater Philadelphia  
Preliminary Financial Statements - Balance Sheet  
As of December 31, 2017

<table>
<thead>
<tr>
<th></th>
<th>(Audited) 2016</th>
<th>(Unaudited) 2017</th>
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</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and Equivalents</td>
<td>99,307</td>
<td>100,631</td>
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<tr>
<td>Investments</td>
<td>38,819</td>
<td>-</td>
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<tr>
<td>Receivables</td>
<td>126,605</td>
<td>177,457</td>
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<tr>
<td>Inventory</td>
<td>6,807</td>
<td>6,807</td>
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<tr>
<td>Prepaid Expenses</td>
<td>6,444</td>
<td>6,444</td>
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<tr>
<td><strong>Total</strong></td>
<td>277,982</td>
<td>291,339</td>
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<tr>
<td><strong>Non-Current Assets</strong></td>
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<td></td>
</tr>
<tr>
<td>Refundable Security Deposits</td>
<td>4,091</td>
<td>5,063</td>
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<tr>
<td>Property Plant &amp; Equipment, Net</td>
<td>10,188</td>
<td>10,188</td>
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<tr>
<td><strong>Total</strong></td>
<td>14,279</td>
<td>15,251</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>292,261</td>
<td>306,590</td>
</tr>
<tr>
<td><strong>Current Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts Payable and Accruals</td>
<td>59,779</td>
<td>90,837</td>
</tr>
<tr>
<td>Sales Taxes and Other Payables</td>
<td>310</td>
<td>(446)</td>
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<tr>
<td>Deferred Revenue</td>
<td>9,415</td>
<td>-</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td>69,504</td>
<td>90,391</td>
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<tr>
<td><strong>Net Assets</strong></td>
<td>222,757</td>
<td>216,199</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>292,261</td>
<td>306,590</td>
</tr>
</tbody>
</table>

With an earned revenue to contributed revenue ratio of almost 1:1, JASGP sees great opportunity to dramatically increase our contributed revenue. We plan to proportionally increase our contributed income from foundation and government sources in 2018 by improving our institutional development and grant management capacity.
BOARD OFFICERS
President
Dennis Morikawa, Partner, Morgan Lewis & Bockius, LLP; Honorary Consul, Japanese Ministry of Foreign Affairs
Vice President
Frederick Huff, Principal, Huff Associates
Treasurer
Jeff McLaughlin, Partner, KPMG LLP
Secretary
Frank Chance, Assoc. Dir. for Academics, Retired, Center for East Asian Studies, University of Pennsylvania

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Adelaide Ferguson, Consultant, Global Education and Development
James E. Foley, PhD, Managing Director, Aqua Partners, LLC
Michael Fung, MD, Ophthalmologist, Society Hill Ophthalmologic Associates
Leo A. Holt, President, Holt Logistics
Nobuki Iijima, Arch. Proj. Coord., Capital Projects Div., Dep’t of Public Property, City of Philadelphia
Kaori Ikeuchi, Digital Fabrication Technician, Univ. of Pennsylvania School of Design
Takashi Yukoshi, President and CEO, AGC Chemicals Americas, Inc.
Lou Padulo, President Emeritus, University City Science Center
Miller Parker, CEO, Philadelphia Business and Technology Center
Therese Stephen, Human Resources Representative, Shire Pharmaceuticals, KyoDaiko drumming
Steven Ujifusa, Historian
William Whitaker, Curator and Collections Manager, The Architectural Archives, University of Pennsylvania
Nobufumi “Nobu” Yasue, Vice President and Corporate Liaison, Tokio Marine North America
Mirai Yasuyama, Project Architect, Varenhorst Architects, LLC
Joseph Zuritsky, Chairman and CEO, Parkway Corporation
ADVISORS

Peter Benoliel, Retired, Chairman Emeritus, Quaker Chemical

David Briel, Executive Director, Office of Internat’l Business Development, Dept. of Commerce and Economic Development, Commonwealth of Pennsylvania

Carol Brooks, Manager of Business Services, Department of Commerce, City of Philadelphia

Bonnie Grant, Executive Director, Greater Philadelphia Life Sciences Congress

Andrew Fearon, Senior Architectural Conservator, Materials Conservation Collaborative, LLC

Masako Hamada, Associate Professor of Japanese Studies, Institute for Global Interdisciplinary Studies, Villanova University

James Hargadon, Retired

Koichi Hata, Retired, Chairman and CEO, Mitsubishi Steel, Tokyo, Japan

Lori Hayes, Park District Manager, Philadelphia Parks and Recreation Commission, City of Philadelphia

Margaret Hughes, Deputy City Representative, City of Philadelphia

Abana Jacobs, National Promotion and Sponsorship Specialist, Subaru of America

Warren Kuo, President, Kuo Group

Hans Nagl, Japan-based entrepreneur

Scott Nakamura, President, Japanese American Citizens League (JACL); Dentist, Private Practice

Yuichi Ozawa, Retired, Chemical Engineer, ExxonMobil

Paul Reagan, Professor of Japanese Studies, Temple University

Karen Rile, Lecturer, Creative Writing, University of Pennsylvania

Steve Yanai, Retired, Research Chemist and Business Manager, Rohm and Haas

Chris Yocum, Principal, Easy Rider Stable Relationships Consulting

John Young, President, Tikaro, Inc.